

# BENEFITS OF RAIL TRANSPORTATION SAVINGS

## SOLUTIONS TO GROW YOUR BUSINESS

Freight rail transportation is essential for the country's economic development. It is a critical conduit for regional, national and international commerce as it **connects suppliers with consumers across nearly every industry.**

As companies manage their transportation spend, which can account for over 50% of their total operating costs, **shipping freight by rail offers a safe, reliable and low-cost transportation solution to ensure competitiveness** in our global economy. By providing access to the North American freight rail network, OmniTRAX enables our customers to compete, succeed and collectively grow wherever they operate.

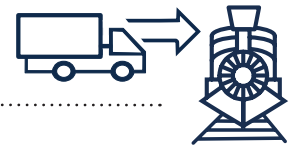


Almost anyone who **SHIPS RAW MATERIALS** or **FINISHED GOODS CAN SAVE ON TRANSPORTATION COSTS** by either:

**1.** Direct access by investing and shipping via a rail-served facility



**2.** Indirect access by transloading where products move by truck to/from the rail



**SHIPPING BY RAIL CAN BE UP TO 45% LESS EXPENSIVE** per ton than shipping by long haul truck



per ton than shipping by long haul truck

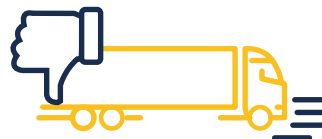
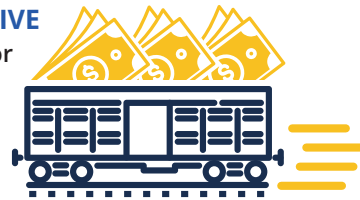
## ONE RAIL CAR = FOUR 18-WHEEL TRACTOR TRAILERS

For every rail car moved, four fewer trucks operate over our crowded highways and interstates.



## SHIPPING BY RAIL RESULTS IN TRANSPORTATION SAVINGS

**RAIL IS MORE COMPETITIVE** than trucks for heavy and/or bulky commodities shipped in larger lot sizes over 250 miles.



It's been estimated that **IF ALL FREIGHT RAIL TRAFFIC WAS SWITCHED TO LONG HAUL TRUCKS, TRANSPORTATION COSTS WOULD INCREASE**

**\$100B**