Benefits of Rail

Transportation Savings

Freight rail transportation is an essential catalyst for the country's economic development. It is a critical conduit for regional, national and international commerce as it connects suppliers with consumers across nearly every industry. As companies manage their transportation spend, which can account for over 50% of their total operating costs, **shipping freight by rail offers a safe, reliable and low-cost transportation solution** to ensure competitiveness in our global economy. By providing access to the freight rail network, OmniTRAX enables our customers to compete, succeed and collectively grow the American Communities where we operate.

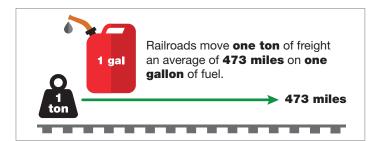
Almost anyone who ships raw materials or finished goods can save on transportation of their products by using rail via either:

• Direct access by investing in a rail served facility



 Indirect access by a truck to the rail or from the rail to a truck via a transload facility



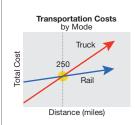




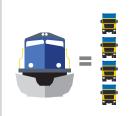
Rail costs are more stable during peak seasons because capacity and pricing are less susceptible to market variations, while long haul trucking rates experience up to 40% price variation.



The American Trucking
Association stated in 2018 that
shipping by rail was 45% less
expensive per ton than shipping
by long haul truck.



Shipping by rail will result in transportation savings. A general rule of thumb is rail is more competitive than truck for heavy and/or bulky commodities shipped in larger lot sizes over 250 miles.



One rail car can hold the equivalent amount of cargo as four 18-wheel tractor trailers. For every rail car moved, four fewer trucks operate over our crowded Highways and Interstates.



The American Association of State Highway and Transportation officials estimated that if all freight rail traffic was shifted to **long haul trucks**, rail shippers would have to pay an additional **\$100 billion** per year.

Please ask an OmniTRAX team member how we can help your business or community benefit from rail. OmniTRAX makes Shipping by Rail Easy.

303-398-4500



